**REPUBLIC OF MALAWI**



***Accelerating Malawi’s Economic Growth***

**The Roads Authority**

**PUBLICATION OF AWARD OF CONTRACT FOR GOODS & WORKS**

**INFORMATION NOTICE**

Publication date: **20th May 2022**

Country: **Malawi**

Executing Agency: **The Roads Authority**

Name of Project: **Multinational Nacala Road Corridor Development Project Phase IV**

Loan Number: **2100150028743**

Name of Tender: **Supply and Installation of ICT Equipment for Mchinji/Mwami One Stop Border Post**

|  |  |
| --- | --- |
| **Lot No.** | **Description** |
| 1 | Supply and Installation of ICT Cabling, CCTV System Installation, Access Control, and Voice System |
| 2 | Supply and Installation of Fire Detection System |
| 3 | Supply and Delivery of ICT Equipment |

Procurement mode: **Open Competitive Bidding International (OCBI)**

Domestic preference: **No**

Regional preference: **No**

Borrower’s Tender Number:  **RA/AfDB/ICT/2019-20/01**

Date of receipt by the Bank of the draft Tender document: **23rd October, 2021**

Date of approval by the Bank of the Tender Document: **13th November, 2021**

Tender issuing date: **6th December, 2021**

Closing date of the Tender: **31st January, 2022**

Date of Tender opening: **31st January, 2022**

Date of receipt by the Bank of the Tender evaluation report: **20th April 2022**

Date of approval by the Bank of the Tender evaluation: **11th May 2022**

**LOT 1: ICT Cabling, CCTV System Installation, Access Control, and Voice System**

Name of the winning Bidder: **Godka Technologies Limited**

Nationality: **Malawian**

Address: **SS Rent-a-Car Building, Kamuzu Procession Road, Box 31552, Lilongwe 3**

**Email:** **kamhukagodwin2@gmail.com****; Cell: +265 999 34 41 88**

Contract Award Price: **US$906,542.57**

Contract Start date: **20th June 2022**

Contract Duration: **56 Days**

Summary of Scope of Contract Awarded: **Supply and Installation of** **ICT cabling, CCTV System Installation, access control, and voice system**

Total Number of Bidders: **8**

| **Name** | **Nationality** | **Address** | **Bid Price as Read-out** | **Evaluated Price** | **Bid Accepted/ Rejected** | **Reason for Rejection** |
| --- | --- | --- | --- | --- | --- | --- |
| Bits and Bytes Limited | Malawian | Off Paul Kagame Road,Box 31718,Lilongwe 3 | US$143,593.04 | US$143,593.04 | Rejected | Commercial Non-Responsiveness |
| Dyanamic IT consultancy | Malawian | Box 2260,Blantyre | US$1,046,850.56 | US$1,046,850.56 | Rejected | Commercial Non-Responsiveness |
| E. Trading Incorporation | Malawian | Box 30204,Lilongwe 3 | US$1,184,352.66 | US$1,184,352.66 | Rejected | Technical Non-Responsiveness |
| Continental Trading | Malawian | Box 31753,Lilongwe 3 | MWK278,883,010.00 | MWK278,883,010.00 | Rejected | Technical Non-Responsiveness |
| Intersaf Limited/Mult-Tech JV | Malawian | Area 4, Onions Complex, Box 31747,Lilongwe 3 | US$1,035,871.36 | US$1,035,871.36 | Rejected | Commercial Non-Responsiveness |
| Sparc Systems Limited | Malawian | Plot # BW 798Off Presidential Drive, Namiwawa, Box 30834, Blantyre 3 | US$2,682,262.28 | US$2,682,262.28 | Rejected | Technical Non-Responsiveness |
| ICT Networks (2009) Limited | Malawian | Plot BC 531,Off Ndola Crescent, C.I, Box 2012,Blantyre | US$1,113,937.00 | US$1,113,937.00 | Rejected | Technical Non-Responsiveness |
| Godka Technologies Limited | Malawian | SS Rent-a-Car Building, Kamuzu Procession Road, Box 31552, Lilongwe 3 | US$1,089,304.08 | US$906,542.57 | Accepted | N/A |

**LOT 2: Fire Detection System**

Name of the winning Bidder: **Kon Tek Safety Company**

Nationality: **Malawian**

Address: **Box 111, Blantyre;** **info@kontekmw.com****; +265 991 104 786**

Contract Award Price: **US$71,506.51**

Contract Start date: **20th June 2022**

Contract Duration: **12 Weeks**

Summary of Scope of Contract Awarded: **Supply and Installation of Fire Detection System**

Total Number of Bidders: **6**

| **Name** | **Nationality** | **Address** | **Bid Price as Read-out** | **Evaluated Price** | **Bid Accepted/ Rejected** | **Reason for Rejection** |
| --- | --- | --- | --- | --- | --- | --- |
| Bits and Bytes Limited | Malawian | Off Paul Kagame Road, Box 31718Lilongwe 3 | US$143,593.04 | US$143,593.04 | Rejected | Commercial Non-Responsiveness |
| E. Trading Incorporation | Malawian | Box 30204Lilongwe 3 | US$122,096.60 | US$122,096.60 | Accepted | 3rd Lowest Bidder |
| Kon Tek Safety Company | Malawian | Box 111,Blantyre | US$71,506.51 | US$71,506.51 | Accepted | N/A |
| Intersaf Limited/Mult-Tech JV | Malawian | Area 4, Onions ComplexBox 31747Lilongwe 3 | US$107,772.00 | US$107,772.00 | Rejected | Commercial Non-Responsiveness |
| Sparc Systems Limited | Malawian | Plot # BW 798Off Presidential Drive, Namiwawa,Box 30834,Blantyre 3. | US$418,041.99 | US$418,041.99 | Accepted | 4th Lowest Bidder |
| Godka Technologies Limited | Malawian | SS Rent-a-Car Building,Kamuzu Procession Road,Box 31552,Lilongwe 3. | US$1,089,304.08 | US$91,513.00 | Accepted | 2nd Lowest Bidder |

**LOT 3: ICT Equipment**

Name of the winning Bidder: **Gestetner**

Nationality: **Malawian**

Address: **Box 212, Lilongwe;** **gestetner@inet.mw****; +265 1 754 176**

Contract Award Price: **MWK218,335,545.85**

Contract Start date: **20th June 2022**

Contract Duration: **56 Days**

Summary of Scope of Contract Awarded: **Supply and Delivery of ICT Equipment**

Total Number of Bidders: **10**

| **Name** | **Nationality** | **Address** | **Bid Price as Read-out** | **Evaluated Price** | **Bid Accepted/ Rejected** | **Reason for Rejection** |
| --- | --- | --- | --- | --- | --- | --- |
| Bits and Bytes Limited | Malawian | Off Paul Kagame Road, Box 31718Lilongwe 3 | US$143,593.04 | US$143,593.04 | Rejected | Commercial Non-Responsiveness |
| E. Trading Incorporation | Malawian | Box 30204Lilongwe 3 | US$158,213.00 | US$158,213.00 | Rejected | Technical Non-Responsiveness |
| Continental Trading | Malawian | Box 31753Lilongwe 3 | US$91,420,810.00 | US$91,420,810.00 | Rejected | Technical Non-Responsiveness |
| Gestetner | Malawian | Box 212Lilongwe | MWK262,658,373.73 | MWK218,335,545.85 | Accepted | N/A |
| Intersaf Limited/Mult-Tech JV | Malawian | Area 4, Onions Complex,Box 31747Lilongwe 3 | US$310,718.24 | US$310,718.24 | Rejected | Commercial Non-Responsiveness |
| Sparc Systems Limited | Malawian | Plot # BW 798Off Presidential Drive, NamiwawaBox 30834Blantyre 3 | US$343,483.26 | US$291,475.09 | Accepted | 2nd Lowest Bidder |
| Xerographics | Malawian | Box 872Lilongwe | MWK33,888,312.50 | MWK33,888,312.50 | Rejected | Technical Non-Responsiveness |
| Godka Technologies Limited | Malawian | SS Rent-a-Car Building, Kamuzu Procession Road Box 31552 Lilongwe 3 | US$1,089,304.08 | US$1,089,304.08 | Rejected | Technical Non-Responsiveness |
| MFI Document Solutions Limited | Malawian | Shop # 1, Upland House,Kamuzu Procession Road, Area 3,Lilongwe | US$253,439.98 | US$253,439.98 | Rejected | Technical Non-Responsiveness |
| Business Machines Limited | Malawian | Opp. Lilongwe Hotel,Kamuzu Procession Road, Box 783,Lilongwe | MWK207,288,450.00 | MWK207,288,450.00 | Rejected | Technical Non-Responsiveness |

*N.B.: Any bidder who wishes to ascertain the grounds on which its bid was not selected, should request an explanation from the Roads Authority, Private Bag B346, Lilongwe; Email* *ipc@ra.org.mw* */* *mmalinda@ra.org.mw**.*

*In any event, the Bank reserves the right to review any complaint of a bidder at any time following the award.*