GOVERNMENT OF THE REPUBLIC OF MALAWI

Accelerating Malawi's Economic Growth

ROADS AUTHORITY

REQUEST FOR PROPOSALS (RfP)

COMPLETION OF THE UPGRADING OF SELECTED ROADS

1. Project Description and Source of Funding

1.1. The Roads Authority (RA) has secured funds from the Malawi Government for the procurement of selected road upgrading / rehabilitation works commencing in the 2026 – 2027 financial year. The RA intends to apply part of the funds to cover eligible payments for the proposed consultancy services.

1.2. The RA now invites sealed bids from eligible bidders for the consultancy services as detailed hereunder.

S/N	Project Description	Procurement Reference No.	Duration (Months)
1	Consultancy Services to Construction Supervision of Upgrading of the Nsanama - Nayuchi (Mozambique Border) T393	RA/DEV/CON/MHG/2026-27/06	24
2	Consultancy Services to Construction Supervision of Upgrading of the Ntcheu-Tsangano-Neno-Mwanza (S135, T396 and T397) Road: Phases I and II	RA/DEV/CON/NU/NN/MN/2023-24/19/2	12

2. Bidding procedures

2.1. Bidding will be conducted in accordance with the open National Competitive Bidding procedures contained in the Public Procurement and Disposal of Public Assets (PPDA) Act (2025) and the Public Procurement Regulations of 2020 of the Government of the Republic of Malawi and is open to all eligible bidders. All eligible bidders are required to show evidence of registration with the Construction Industry Regulatory Authority (CIRA) and will have renewed their membership for the current financial year.

2.2. Interested eligible bidders may obtain further information from the **RA Head Office** and inspect the request for proposal documents at the addresses given below from **0800 – 1200 hours and from 1300 - 1600 hours, Monday to Friday starting from 23rd November 2026.**

(a) Address where documents may be inspected:
(b) Address where documents will be issued from:
(c) Address where Bids must be delivered to:
(d) Address of Bid Opening:

The Chief Executive Officer, Roads Authority
Functional Building, Off Paul Kagame Road, Private Bag B346
Lilongwe 3, MALAWI
Email address : ipc@ra.org.mw
Attention: Procurement Manager

2.3. **Request for Proposal (RfP):** Interested eligible firms may download the RfP from the Roads Authority Website www.ra.org.mw. Bidders are required to purchase the RfP for each project they wish to tender for. Therefore, they should note that while access to the RfP is free, proposals received will only be considered for evaluation if accompanied by proof of deposit or transfer of an amount of MWK30,000.00.

2.4. The method of payment will be bank deposit at the NBS Bank account as provided**:**

NBS Bank: **Capital City Service Centre**
Account Name: **Roads Authority**
Account number: **20991453**

2.5. Proposals shall be valid for a period of 120 days from the date of opening.

2.6. Requests for clarification on Request for Proposals or general questions must be sent in writing to the address in (2.2) above at least 7 calendar days before the tender closing date.

2.7. Pre-proposal meeting: The RA shall **not** arrange a pre-proposal meeting.

3. Evaluation of technical proposals

3.1. Consultants will be evaluated and identified on the basis of compliance with the requirements stated in the Request for Proposals and Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. Award of the contract shall be made on the basis of Quality and Cost Based Selection (QCBS).

3.2. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all partners in the joint venture shall be jointly and severally liable for the entire contract.

3.3. Bidders shall only be awarded more than one contract if they demonstrate capacity to handle multiple contracts. Bidders submitting more than one proposal shall be required to propose different key personnel in their Technical Proposals.

4. Submission and opening of technical proposals

Proposals must be delivered to the address in 2.2 on or before **8th December 2026** at 10.00 hours Central African Time and late bids will be rejected. Thereafter proposals will be opened in the presence of bidders who choose to attend the bid opening session.